TOWN OF Herndon VIRGINIA

Town Council Regular Meeting
Agenda Item 5.a.

Agenda Item: **Resolution 25-G-20 to award Contract IFB 25-03 Air Supported Structure Services – Tennis Bubble**

Meeting Date: March 11, 2025

Category: Consent

Prepared by: Bob Williams, Parks and Recreation Director

Description:
The IFB 25-03 is to establish a term contract for the services of a licensed and qualified contractor with experience in the installation, assembly, inflation, deflation, disassembly, removal and storage of an Air Supported Structure (Tennis Bubble) over three ProBounce surface tennis courts at Bready Park.

Background:
The Tennis Bubble at Bready Park has been a resource for the community for over 20 years, providing opportunities for tennis instruction, tennis camps, tennis leagues, and drop-in play during the non-summer months when outdoor courts would not be accessible otherwise. This space has one of the highest participant use of the many program spaces that parks and recreation offers, and is revenue generating, generally producing at or near 100% cost recovery. The tennis bubble provides an outdoor recreational opportunity, opening up this life-long sport on a year-round basis to the community.

This is a multi-year contract commencing upon the execution of the contract for approximately the first sixteen-months (ending June 30, 2026) with four (4) twelve-month renewal options. Due to the timing of this award, the first cycle in the contract will include two deflation cycles and one inflation cycle. Subsequent annual contract cycles will include a single inflation and a single deflation cycle.

Timing Impact:
The contract requires action at this time to allow for the inflation and deflation of the tennis bubble at the commencement and ending of each indoor tennis season. The first Deflation/Storage will begin no earlier than April 21, 2025, and must be completed no later than May 4, 2025. Installation/Inflation will begin on or after September 13, 2025, and must be completed no later than September 28, 2025.

Related Strategic Plan Goals:
Thriving Community Goal 4: Ensure a variety of green and open spaces with recreation options accessible to all.

Strategic Focus Area:



Thriving Community

Fiscal Impact:
The first cycle of the IFB 25-03 is sixteen months, and will include two deflation and one inflation cycles. The cost for this first contract period will be $105,410.

Renewal year contracts will be for a twelve-month period, and will include one deflation and one inflation cycle. The cost for these contract periods will be $73,940.

This program is revenue generating, and covers most or all of the expenses that it creates.

Legal Impact:
Renewal year contracts will be for a twelve-month period. The Town follows state and town procurement policies in soliciting and awarding contracts.

Staff Recommendation/Next Steps:
Recommend approval to award IFB 25-03 Air Supported Structure Services – Tennis Bubble to Bishop's Tennis, Inc, for one initial cycle of $105,410.

Attachments:
1. Resolution (Proposed)